

**St. Paul Dog Training Club
January – April 2021**

	Agility	Obedience	Nosework	Total
Gross Fee Income				
Class Fees	\$ 20,418.09	\$ 19,039.00	\$ 30,758.00	\$ 70,215.09
Trial Fees	\$ 8,329.00	\$ (360.00)	\$ 58,510.00	\$ 66,479.00
Seminars	<u>\$ 250.00</u>	<u>\$ 865.00</u>	<u>\$ -</u>	<u>\$ 1,115.00</u>
Total Gross Fee Income	\$ 28,997.09	\$ 19,544.00	\$ 89,268.00	\$ 137,809.09
Cost of Labor	\$ 4,896.44	\$ 7,804.71	\$ 14,974.02	\$ 27,675.17
Cost of Trials	\$ 6,017.27	\$ -	\$ 22,463.25	\$ 28,480.52
Total Cost of Labor/Trials	\$ 10,913.71	\$ 7,804.71	\$ 37,437.27	\$ 56,155.69
Gross Profit From Class/Trials	\$ 18,083.38	\$ 11,739.29	\$ 51,830.73	\$ 81,653.40
Operating Expenses				
Rent	\$ (918.96)	\$ (918.96)	\$ 4,398.66	\$ 2,560.74
Payroll Taxes	\$ 1,202.88	\$ 1,545.46	\$ 428.34	\$ 3,176.68
Repairs & Maintenance	\$ 2,628.78	\$ 2,628.78	\$ 1,468.75	\$ 6,726.31
Utilities	\$ 1,636.20	\$ 1,636.19	\$ -	\$ 3,272.39
PayPal Fees	\$ 1,147.15	\$ -	\$ 2,294.30	\$ 3,441.45
Janitorial/Cleaning	\$ 1,244.85	\$ 1,244.85	\$ 1,244.84	\$ 3,734.54
Other	<u>\$ 2,143.15</u>	<u>\$ 2,328.44</u>	<u>\$ 2,143.16</u>	<u>\$ 6,614.75</u>
Total Operating Expense	\$ 9,084.05	\$ 8,464.76	\$ 11,978.05	\$ 29,526.86
Net Ordinary Income	\$ 8,999.33	\$ 3,274.53	\$ 39,852.68	\$ 52,126.54
Other Income/Expense				
Collars & Leashes	\$ -	\$ (178.15)	\$ -	\$ (178.15)
COVID Grant	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 15,000.00
Fundraising	\$ 6,266.72	\$ 6,266.72	\$ 6,266.71	\$ 18,800.15
Membership	\$ 900.00	\$ 900.00	\$ 900.00	\$ 2,700.00
Membership	<u>\$ 0.03</u>	<u>\$ 0.03</u>	<u>\$ 0.03</u>	<u>\$ 0.09</u>
Total Other Income	\$ 12,166.75	\$ 11,988.60	\$ 12,166.74	\$ 36,322.09
Net Income	<u>\$ 21,166.08</u>	<u>\$ 15,263.13</u>	<u>\$ 52,019.42</u>	<u>\$ 88,448.63</u>
Cash at beginning of the month				\$ 95,964.34
Cash at end of the month				\$ 100,584.43
Net Increase/(Decrease) in cash				<u>\$ 4,620.09</u>

St. Paul Dog Training Club

	Agility Trial – Apr 2021	Nosework Trial – Apr 2021
Trial Entry Fees	\$ 8,329.00	\$ 14,400.00
Judging Fees	\$ (817.80)	\$ (2,100.00)
AKC Fee	\$ (1,758.50)	\$ (1,785.00)
Trial Secretary	\$ (1,750.00)	\$ (1,500.00)
Travel	\$ (143.91)	\$ (2,700.00) *
Hospitality	\$ (605.40)	\$ (851.59)
Other	<u>\$ (450.00)</u>	<u>\$ (421.84)</u>
Net Profit/(Loss)	<u>\$ 2,803.39</u>	<u>\$ 4,784.11</u>

*Estimate, invoice not received yet