

St. Paul Dog Training Club
Board Meeting Minutes
Special Members Zoom Meeting
January 23rd, 2021

Present - Greg Kirmeier, Bev Olson, Kristi Portugue, John Scandurra, Mary Bogie, Phil Rustad, Kris Osojnicky, Mike Bode, Tom Lenzmeier

Attendees – Dick Wood, Camay Blakely, Beth Sorenson, and members of the club.

Call to Order – Meeting called to order by President – John Scandurra at 7:30pm

President's Report – John – prepared a slide deck with input from the board. The Directors of each program gave a brief summary of program highlights and plans for 2021.

Recovery Plan – To date we have \$16,365 from various fundraisers so far.

The online auction should net around \$7,000, T-shirt sales \$1,500, donations \$4,000 , agility run-n-dones \$958, obedience run throughs \$255, seminar \$865

Nose work sniff-n-go \$1400, Nose work practice ORT \$450.

We have negotiated a rent deferral with the landlord.

Nose work has trials in February and March, and Agility, Obedience and Nose work all have trials in April, followed by two nose work trials in March, so we have some great sources of income from the planned events.

Question was asked that since Soccer Blast is no longer allowing events, if we have been approached by any of the clubs to rent our space. Greg noted that with so many other facilities that do not have the restrictions that we do, such as stairs and parking, no one has approached us. We also asked about hosting other events, but AKC prevents us from hosting events not licensed by AKC.

Question about parking – with the new Nose work center did we get more parking spaces, answer was no. The credit union has been very generous about letting us use their parking lot for our trials. This wasn't discussed during the meeting, but Kristi noted that students using the nose work center may park in any row out in front of the space since we are renting ground level real estate. However, this doesn't apply to students visiting the basement space.

Question regarding Loretta Mueller seminar – Kris answered with the response that yes, Loretta would like to do a seminar later this year for us.

Treasurer's Report – Tom– Sent a detailed breakdown of the finances from 2019 and 2020. Tom went over this report in detail during the Zoom meeting. Grant money is now available and Tom will be checking into receiving a grant for the school. Cash balance in the bank is at \$32,204

Tom does not know at this time how much we will qualify for in a grant.

Tom noted that per our lease agreement, if we receive grant money, we need to pay our deferred rent back now.

Question was asked regarding monthly rent – The Nose work center is \$3007.00 and the main school is \$1,837. During the deferral period, we will still be paying the CAM fee of \$1,400-\$1,500 per month.

Question– Hillary gave the board some good information regarding PPP loans and Tom will also check on those.

Ginny had a question regarding a way to send messages or make suggestions to the board; Greg noted this is a good idea.

Heidi noted the meeting was very informative and wanted to know if we would consider doing the Zoom meeting more frequently

Website – Greg noted that we need to update the website, which as on the agenda before Covid hit. The re-write will cost between \$1,000- \$2,000. Web hosting is a contracted service in which we buy blocks of service. Our IP contract expires in June 2021. We need to continue to update Dog Biz Po with the obedience information.

At the current time the website is not very functional for the obedience classes, or any classes, and it's difficult to make updates due to the old technology platform in use.

Question was asked if we have a committee for the re-write of the web site. Heidi used to do the website for St. Paul and had agreed to help with it again.

Greg also noted that we have had a great success with using Face book to post fundraisers and events. A website update is high on our list of investments once we regain financial footing.

Beth noted that all events are posted on the calendar.

Meeting adjourned at 8:45pm

