

**St. Paul Dog Training Club
January – July 2021**

	Jan	Feb	Mar	Apr	May	June	July	Total
Gross Fee Income								
Class Fees	\$ 19,442.09	\$ 11,803.00	\$ 25,287.00	\$ 14,513.00	\$ 11,651.00	\$ 15,966.00	\$ 16,781.51	\$ 115,443.60
Trial Fees	\$ 7,915.00	\$ 12,484.00	\$ 23,521.00	\$ 23,549.00	\$ 7,135.52	\$ 11,905.00	\$ 2,612.00	\$ 89,121.52
Seminars	\$ 865.00	\$ -	\$ 250.00	\$ -	\$ -	\$ -	\$ -	\$ 1,115.00
Total Gross Fee Income	\$ 28,222.09	\$ 24,287.00	\$ 49,058.00	\$ 38,062.00	\$ 18,786.52	\$ 27,871.00	\$ 19,393.51	\$ 205,680.12
Cost of Labor	\$ 3,068.88	\$ 6,224.91	\$ 7,743.59	\$ 10,845.58	\$ 7,297.87	\$ 14,794.06	\$ 7,483.23	\$ 57,458.12
Cost of Trials	\$ 589.81	\$ 4,255.83	\$ 9,191.72	\$ 14,443.16	\$ 12,948.60	\$ 9,401.97	\$ 2,460.99	\$ 53,292.08
Total Cost of Labor/Trials	\$ 3,658.69	\$ 10,480.74	\$ 16,935.31	\$ 25,288.74	\$ 20,246.47	\$ 24,196.03	\$ 9,944.22	\$ 110,750.20
Gross Profit From Class/Trials	\$ 24,563.40	\$ 13,806.26	\$ 32,122.69	\$ 12,773.26	\$ (1,459.95)	\$ 3,674.97	\$ 9,449.29	\$ 94,929.92
Operating Expenses								
Rent	\$ -	\$ (580.42)	\$ 1,257.50	\$ 1,883.66	\$ 1,837.92	\$ 3,095.42	\$ 3,095.42	\$ 10,589.50
Payroll Taxes	\$ 604.92	\$ 878.67	\$ 862.36	\$ 830.73	\$ 1,135.09	\$ 897.60	\$ 754.56	\$ 5,963.92
Repairs & Maintenance	\$ 1,114.80	\$ 3,739.45	\$ 332.00	\$ 1,540.06	\$ 334.77	\$ 122.76	\$ 62.33	\$ 7,246.17
Utilities	\$ 471.81	\$ 757.73	\$ 1,265.70	\$ 777.15	\$ 591.63	\$ 1,194.71	\$ 1,107.00	\$ 6,165.73
PayPal Fees	\$ 817.64	\$ 808.00	\$ 901.53	\$ 914.28	\$ 398.35	\$ 389.61	\$ 478.92	\$ 4,708.33
Janitorial/Cleaning	\$ 677.69	\$ 732.45	\$ 902.90	\$ 1,421.50	\$ 1,186.29	\$ 1,189.55	\$ 712.26	\$ 6,822.64
Other	\$ 1,490.06	\$ 2,014.21	\$ 3,181.89	\$ (71.42)	\$ 1,552.79	\$ 784.71	\$ 626.72	\$ 9,578.96
Total Operating Expense	\$ 5,176.92	\$ 8,350.09	\$ 8,703.88	\$ 7,295.96	\$ 7,036.84	\$ 7,674.36	\$ 6,837.21	\$ 51,075.25
Net Ordinary Income	\$ 19,386.48	\$ 5,456.17	\$ 23,418.81	\$ 5,477.30	\$ (8,496.79)	\$ (3,999.39)	\$ 2,612.08	\$ 43,854.67
Other Income/Expense								
Collars & Leashes	\$ (382.25)	\$ 310.60	\$ (535.50)	\$ 429.00	\$ 161.00	\$ 124.00	\$ (55.14)	\$ 51.71
COVID Grant	\$ -	\$ -	\$ 15,000.00	\$ -	\$ -	\$ -	\$ -	\$ 15,000.00
Fundraising	\$ 8,965.00	\$ 9,435.00	\$ 154.15	\$ 246.00	\$ 90.00	\$ -	\$ -	\$ 18,890.15
Membership	\$ 2,200.00	\$ 180.00	\$ 240.00	\$ 100.00	\$ 20.00	\$ 140.00	\$ 340.00	\$ 3,220.00
Other Income	\$ -	\$ -	\$ -	\$ -	\$ 172.46	\$ 280.00	\$ (150.00)	\$ 302.46
Interest Income	\$ -	\$ -	\$ 0.17	\$ 0.34	\$ 0.51	\$ 0.50	\$ -	\$ 1.52
Total Other Income	\$ 10,782.75	\$ 9,925.60	\$ 14,858.82	\$ 775.34	\$ 443.97	\$ 544.50	\$ 134.86	\$ 37,465.84
Net Income	\$ 30,169.23	\$ 15,381.77	\$ 38,277.63	\$ 6,252.64	\$ (8,052.82)	\$ (3,454.89)	\$ 2,746.94	\$ 81,320.51
Cash at beginning of the month	\$ 2,785.79	\$ 42,177.61	\$ 57,559.38	\$ 94,829.71	\$ 101,082.35	\$ 93,029.53	\$ 87,645.13	
Cash at end of the month	\$ 42,177.61	\$ 57,559.38	\$ 94,829.71	\$ 101,082.35	\$ 93,029.53	\$ 87,645.13	\$ 92,321.60	
Net Increase/(Decrease) in cash	\$ 39,391.82	\$ 15,381.77	\$ 37,270.33	\$ 6,252.64	\$ (8,052.82)	\$ (5,384.40)	\$ 4,676.47	