

**St. Paul Dog Training Club
January – July 2021**

	Agility	Obedience	Nosework	Total
Gross Fee Income				
Class Fees	\$ 28,365.60	\$ 30,647.00	\$ 56,431.00	\$ 115,443.60
Trial Fees	\$ 26,361.00	\$ 3,080.52	\$ 59,680.00	\$ 89,121.52
Seminars	<u>\$ 250.00</u>	<u>\$ 865.00</u>	<u>\$ -</u>	<u>\$ 1,115.00</u>
Total Gross Fee Income	\$ 54,976.60	\$ 34,592.52	\$ 116,111.00	\$ 205,680.12
Cost of Labor	\$ 9,319.89	\$ 13,670.04	\$ 34,468.19	\$ 57,458.12
Cost of Trials	<u>\$ 12,369.78</u>	<u>\$ 1,559.22</u>	<u>\$ 39,363.08</u>	<u>\$ 53,292.08</u>
Total Cost of Labor/Trials	\$ 21,689.67	\$ 15,229.26	\$ 73,831.27	\$ 110,750.20
Gross Profit From Class/Trials	\$ 33,286.93	\$ 19,363.26	\$ 42,279.73	\$ 94,929.92
Operating Expenses				
Rent	\$ 1,837.92	\$ 1,837.92	\$ 6,913.66	\$ 10,589.50
Payroll Taxes	\$ 2,433.82	\$ 2,780.99	\$ 749.11	\$ 5,963.92
Repairs & Maintenance	\$ 2,888.71	\$ 2,888.71	\$ 1,468.75	\$ 7,246.17
Utilities	\$ 3,082.87	\$ 3,082.86	\$ -	\$ 6,165.73
PayPal Fees	\$ 1,600.83	\$ -	\$ 3,107.50	\$ 4,708.33
Janitorial/Cleaning	\$ 2,274.22	\$ 2,274.21	\$ 2,274.21	\$ 6,822.64
Other	<u>\$ 3,192.98</u>	<u>\$ 3,192.99</u>	<u>\$ 3,192.99</u>	<u>\$ 9,578.96</u>
Total Operating Expense	\$ 17,311.35	\$ 16,057.68	\$ 17,706.22	\$ 51,075.25
Net Ordinary Income	\$ 15,975.59	\$ 3,305.58	\$ 24,573.51	\$ 43,854.68
Other Income/Expense				
Collars & Leashes	\$ -	\$ 51.71	\$ -	\$ 51.71
COVID Grant	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 15,000.00
Fundraising	\$ 6,296.72	\$ 6,296.72	\$ 6,296.71	\$ 18,890.15
Membership	\$ 1,073.34	\$ 1,073.33	\$ 1,073.33	\$ 3,220.00
Other Income	\$ 100.82	\$ 100.82	\$ 100.82	\$ 302.46
Interest Income	<u>\$ 0.51</u>	<u>\$ 0.51</u>	<u>\$ 0.50</u>	<u>\$ 1.52</u>
Total Other Income	\$ 12,471.39	\$ 12,523.09	\$ 12,471.36	\$ 37,465.84
Net Income	<u>\$ 28,446.98</u>	<u>\$ 15,828.67</u>	<u>\$ 37,044.87</u>	<u>\$ 81,320.52</u>
Cash at beginning of the month				\$ 87,645.13
Cash at end of the month				\$ 92,321.60
Net Increase/(Decrease) in cash				<u>\$ 4,676.47</u>