

**St. Paul Dog Training Club  
January – June 2021**

	Agility	Obedience	Nosework	Total
<b>Gross Fee Income</b>				
Class Fees	\$ 27,844.10	\$ 25,034.00	\$ 44,571.00	\$ 97,449.10
Trial Fees	\$ 16,110.00	\$ 3,080.52	\$ 59,750.00	\$ 78,940.52
Seminars	\$ 250.00	\$ 865.00	\$ -	\$ 1,115.00
<b>Total Gross Fee Income</b>	\$ 44,204.10	\$ 28,979.52	\$ 104,321.00	\$ 177,504.62
Cost of Labor	\$ 8,237.60	\$ 12,003.94	\$ 29,683.35	\$ 49,924.89
Cost of Trials	\$ 11,838.30	\$ 1,559.22	\$ 39,363.08	\$ 52,760.60
<b>Total Cost of Labor/Trials</b>	\$ 20,075.90	\$ 13,563.16	\$ 69,046.43	\$ 102,685.49
<b>Gross Profit From Class/Trials</b>	\$ 24,128.20	\$ 15,416.36	\$ 35,274.57	\$ 74,819.13
<b>Operating Expenses</b>				
Rent	\$ 918.96	\$ 918.96	\$ 5,656.16	\$ 7,494.08
Payroll Taxes	\$ 2,158.97	\$ 2,401.12	\$ 649.28	\$ 5,209.37
Repairs & Maintenance	\$ 2,857.55	\$ 2,857.54	\$ 1,468.75	\$ 7,183.84
Utilities	\$ 2,529.37	\$ 2,529.36	\$ -	\$ 5,058.73
PayPal Fees	\$ 1,409.66	\$ -	\$ 2,819.75	\$ 4,229.41
Janitorial/Cleaning	\$ 2,036.80	\$ 2,036.79	\$ 2,036.79	\$ 6,110.38
Other	\$ 2,985.25	\$ 2,985.25	\$ 2,985.25	\$ 8,955.75
<b>Total Operating Expense</b>	\$ 14,896.56	\$ 13,729.02	\$ 15,615.98	\$ 44,241.56
<b>Net Ordinary Income</b>	\$ 9,231.64	\$ 1,687.34	\$ 19,658.59	\$ 30,577.57
<b>Other Income/Expense</b>				
Collars & Leashes	\$ -	\$ 106.85	\$ -	\$ 106.85
COVID Grant	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 15,000.00
Fundraising	\$ 6,296.72	\$ 6,296.72	\$ 6,296.71	\$ 18,890.15
Membership	\$ 953.33	\$ 953.33	\$ 953.34	\$ 2,860.00
Other Income	\$ 84.15	\$ 84.15	\$ 84.16	\$ 252.46
Interest Income	\$ 0.34	\$ 0.34	\$ 0.34	\$ 1.02
Total Other Income	\$ 12,334.54	\$ 12,441.39	\$ 12,334.55	\$ 37,110.48
<b>Net Income</b>	<u>\$ 21,566.18</u>	<u>\$ 14,128.73</u>	<u>\$ 31,993.14</u>	<u>\$ 67,688.05</u>
Cash at beginning of the month				\$ 92,957.53
Cash at end of the month				\$ 78,689.13
Net Increase/(Decrease) in cash				<u>\$ (14,268.40)</u>

**St. Paul Dog Training Club**

	Nosework Trial – June –6 2021	Agility Trial – June 18–20 2021
Trial Entry Fees	\$ 7,415.00	\$ 7,921.00
Judging Fees	\$ (450.00)	\$ (800.15)
NACSW Fee	\$ (567.40)	\$ (1,668.50)
Certifying Official	\$ (600.00)	\$ (1,666.00)
Facility Fee	\$ (1,037.50)	\$ (256.23)
Travel	\$ (1,722.09)	\$ -
Hospitality	\$ (475.94)	\$ (630.15)
Other	\$ (147.52)	\$ (400.00)
<b>Net Profit/(Loss)</b>	<u>\$ 2,414.55</u>	<u>\$ 2,499.97</u>