

**St. Paul Dog Training Club  
January – March 2021**

	Agility	Obedience	Nosework	Total
<b>Gross Fee Income</b>				
Class Fees	\$ 19,072.59	\$ 13,539.00	\$ 23,343.00	\$ 55,954.59
Trial Fees	\$ –	\$ –	\$ 25,395.00	\$ 25,395.00
<b>Seminars</b>	<u>\$ 250.00</u>	<u>\$ 865.00</u>	<u>\$ –</u>	<u>\$ 1,115.00</u>
<b>Total Gross Fee Income</b>	\$ 19,322.59	\$ 14,404.00	\$ 48,738.00	\$ 82,464.59
Cost of Labor	\$ 3,619.05	\$ 5,836.52	\$ 7,374.02	\$ 16,829.59
Cost of Trials	<u>\$ 300.00</u>	<u>\$ –</u>	<u>\$ 13,917.36</u>	<u>\$ 14,217.36</u>
<b>Total Cost of Labor/Trials</b>	\$ 3,919.05	\$ 5,836.52	\$ 21,291.38	\$ 31,046.95
<b>Gross Profit From Class/Trials</b>	\$ 15,403.54	\$ 8,567.48	\$ 27,446.62	\$ 51,417.64
<b>Operating Expenses</b>				
Rent	\$ (918.96)	\$ (918.96)	\$ 2,515.00	\$ 677.08
Payroll Taxes	\$ 827.07	\$ 1,097.89	\$ 288.16	\$ 2,213.12
Repairs & Maintenance	\$ 2,136.25	\$ 2,136.25	\$ 1,468.75	\$ 5,741.25
Utilities	\$ 1,247.62	\$ 1,247.62	\$ –	\$ 2,495.24
PayPal Fees	\$ 1,263.58	\$ –	\$ 1,263.59	\$ 2,527.17
Janitorial/Cleaning	\$ 771.02	\$ 771.01	\$ 771.01	\$ 2,313.04
Other	<u>\$ 2,026.24</u>	<u>\$ 2,211.52</u>	<u>\$ 2,026.25</u>	<u>\$ 6,264.01</u>
<b>Total Operating Expense</b>	\$ 7,352.82	\$ 6,545.33	\$ 8,332.76	\$ 22,230.91
<b>Net Ordinary Income</b>	\$ 8,050.72	\$ 2,022.15	\$ 19,113.86	\$ 29,186.73
<b>Other Income/Expense</b>				
Collars & Leashes	\$ –	\$ (607.15)	\$ –	\$ (607.15)
COVID Grant	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 15,000.00
Fundraising	\$ 6,184.72	\$ 6,184.72	\$ 6,184.72	\$ 18,554.16
Membership	<u>\$ 873.33</u>	<u>\$ 873.33</u>	<u>\$ 873.34</u>	<u>\$ 2,620.00</u>
Total Other Income	\$ 12,058.05	\$ 11,450.90	\$ 12,058.06	\$ 35,567.01
<b>Net Income</b>	<u>\$ 20,108.77</u>	<u>\$ 13,473.05</u>	<u>\$ 31,171.92</u>	<u>\$ 64,753.74</u>
Cash at beginning of the month				\$ 55,147.44
Cash at end of the month				\$ 76,889.20
Net Increase/(Decrease) in cash				<u>\$ 21,741.76</u>

**St. Paul Dog Training Club**

	Nosework Trial – Feb 2021	Nosework Trial – Mar 2021
Trial Entry Fees	\$ 9,235.00	Trial Entry Fees \$ 8,850.00
Judging Fees	\$ (2,550.00)	Judging Fees \$ (500.00)
AKC Fee	\$ (1,375.50)	NACSW Fee \$ (350.00)
Facility Fee	\$ (1,000.00)	Certifying Official \$ (500.00)
Travel	\$ (909.85)	Facility Fee \$ (2,030.00)
Hospitality	\$ (594.69)	Ribbons \$ (301.80)
Other	<u>\$ (77.31)</u>	Travel \$ (732.30)
Net Profit/(Loss)	<u>\$ 2,727.65</u>	Hospitality \$ (227.25)
		Other <u>\$ (405.57)</u>
		Net Profit/(Loss) <u>\$ 3,803.08</u>