

**St. Paul Dog Training Club
January – May 2021**

	Jan	Feb	Mar	Apr	May	Total
Gross Fee Income						
Class Fees	\$ 19,442.09	\$ 11,803.00	\$ 25,057.00	\$ 14,513.00	\$ 11,256.00	\$ 82,071.09
Trial Fees	\$ 7,915.00	\$ 12,484.00	\$ 23,751.00	\$ 22,039.00	\$ 4,900.52	\$ 71,089.52
Seminars	\$ 865.00	\$ –	\$ 250.00	\$ –	\$ –	\$ 1,115.00
Total Gross Fee Income	\$ 28,222.09	\$ 24,287.00	\$ 49,058.00	\$ 36,552.00	\$ 16,156.52	\$ 154,275.61
Cost of Labor	\$ 3,068.88	\$ 6,224.91	\$ 7,743.59	\$ 10,845.58	\$ 7,297.87	\$ 35,180.83
Cost of Trials	\$ 589.81	\$ 4,255.83	\$ 9,191.72	\$ 14,443.16	\$ 12,948.60	\$ 41,429.12
Total Cost of Labor/Trials	\$ 3,658.69	\$ 10,480.74	\$ 16,935.31	\$ 25,288.74	\$ 20,246.47	\$ 76,609.95
Gross Profit From Class/Trials	\$ 24,563.40	\$ 13,806.26	\$ 32,122.69	\$ 11,263.26	\$ (4,089.95)	\$ 77,665.66
Operating Expenses						
Rent	\$ –	\$ (580.42)	\$ 1,257.50	\$ 1,883.66	\$ 1,837.92	\$ 4,398.66
Payroll Taxes	\$ 604.92	\$ 878.67	\$ 862.36	\$ 830.73	\$ 1,135.09	\$ 4,311.77
Repairs & Maintenance	\$ 1,114.80	\$ 3,739.45	\$ 332.00	\$ 1,540.06	\$ 334.77	\$ 7,061.08
Utilities	\$ 471.81	\$ 757.73	\$ 1,265.70	\$ 777.15	\$ 591.63	\$ 3,864.02
PayPal Fees	\$ 817.64	\$ 808.00	\$ 901.53	\$ 914.28	\$ 398.35	\$ 3,839.80
Janitorial/Cleaning	\$ 677.69	\$ 732.45	\$ 902.90	\$ 1,421.50	\$ 1,186.29	\$ 4,920.83
Other	\$ 1,490.07	\$ 2,014.21	\$ 3,181.89	\$ (71.42)	\$ 1,552.79	\$ 8,167.54
Total Operating Expense	\$ 5,176.93	\$ 8,350.09	\$ 8,703.88	\$ 7,295.96	\$ 7,036.84	\$ 36,563.70
Net Ordinary Income	\$ 19,386.47	\$ 5,456.17	\$ 23,418.81	\$ 3,967.30	\$ (11,126.79)	\$ 41,101.96
Other Income/Expense						
Collars & Leashes	\$ (382.25)	\$ 310.60	\$ (535.50)	\$ 429.00	\$ 161.00	\$ (17.15)
COVID Grant	\$ –	\$ –	\$ 15,000.00	\$ –	\$ –	\$ 15,000.00
Fundraising	\$ 8,965.00	\$ 9,435.00	\$ 154.15	\$ 246.00	\$ 90.00	\$ 18,890.15
Membership	\$ 2,200.00	\$ 180.00	\$ 240.00	\$ 100.00	\$ 20.00	\$ 2,740.00
Other Income	\$ –	\$ –	\$ –	\$ –	\$ 172.47	\$ 172.47
Interest Income	\$ –	\$ –	\$ 0.17	\$ 0.34	\$ 0.51	\$ 1.02
Total Other Income	\$ 10,782.75	\$ 9,925.60	\$ 14,858.82	\$ 775.34	\$ 443.98	\$ 36,786.49
Net Income	<u>\$ 30,169.22</u>	<u>\$ 15,381.77</u>	<u>\$ 38,277.63</u>	<u>\$ 4,742.64</u>	<u>\$ (10,682.81)</u>	<u>\$ 77,888.45</u>
Cash at beginning of the month	\$ 2,785.79	\$ 36,935.16	\$ 60,054.02	\$ 83,893.44	\$ 108,513.23	
Cash at end of the month	\$ 36,935.16	\$ 60,054.02	\$ 83,893.44	\$ 108,513.23	\$ 96,381.07	
Net Increase/(Decrease) in cash	<u>\$ 34,149.37</u>	<u>\$ 23,118.86</u>	<u>\$ 23,839.42</u>	<u>\$ 24,619.79</u>	<u>\$ (12,132.16)</u>	

**St. Paul Dog Training Club
January – May 2021**

	Agility	Obedience	Nosework	Total
Gross Fee Income				
Class Fees	\$ 23,109.09	\$ 21,256.00	\$ 37,706.00	\$ 82,071.09
Trial Fees	\$ 8,189.00	\$ 3,080.52	\$ 59,820.00	\$ 71,089.52
Seminars	\$ 250.00	\$ 865.00	\$ -	\$ 1,115.00
Total Gross Fee Income	\$ 31,548.09	\$ 25,201.52	\$ 97,526.00	\$ 154,275.61
Cost of Labor	\$ 6,451.77	\$ 9,768.27	\$ 18,960.79	\$ 35,180.83
Cost of Trials	\$ 6,157.27	\$ 1,259.22	\$ 34,012.63	\$ 41,429.12
Total Cost of Labor/Trials	\$ 12,609.04	\$ 11,027.49	\$ 52,973.42	\$ 76,609.95
Gross Profit From Class/Trials	\$ 18,939.05	\$ 14,174.03	\$ 44,552.58	\$ 77,665.66
Operating Expenses				
Rent	\$ -	\$ -	\$ 4,398.66	\$ 4,398.66
Payroll Taxes	\$ 1,652.37	\$ 2,029.97	\$ 629.43	\$ 4,311.77
Repairs & Maintenance	\$ 2,796.17	\$ 2,796.16	\$ 1,468.75	\$ 7,061.08
Utilities	\$ 1,932.01	\$ 1,932.01	\$ -	\$ 3,864.02
PayPal Fees	\$ 1,279.93	\$ -	\$ 2,559.87	\$ 3,839.80
Janitorial/Cleaning	\$ 1,640.28	\$ 1,640.28	\$ 1,640.27	\$ 4,920.83
Other	\$ 2,722.51	\$ 2,722.52	\$ 2,722.51	\$ 8,167.54
Total Operating Expense	\$ 12,023.27	\$ 11,120.94	\$ 13,419.49	\$ 36,563.70
Net Ordinary Income	\$ 6,915.78	\$ 3,053.09	\$ 31,133.09	\$ 41,101.96
Other Income/Expense				
Collars & Leashes	\$ -	\$ (17.15)	\$ -	\$ (17.15)
COVID Grant	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 15,000.00
Fundraising	\$ 6,296.72	\$ 6,296.72	\$ 6,296.71	\$ 18,890.15
Membership	\$ 913.34	\$ 913.33	\$ 913.33	\$ 2,740.00
Other Income	\$ 57.49	\$ 57.49	\$ 57.49	\$ 172.47
Interest Income	\$ 0.34	\$ 0.34	\$ 0.34	\$ 1.02
Total Other Income	\$ 12,267.89	\$ 12,250.73	\$ 12,267.87	\$ 36,786.49
Net Income	\$ 19,183.67	\$ 15,303.82	\$ 43,400.96	\$ 77,888.45
Cash at beginning of the month				\$ 108,513.23
Cash at end of the month				\$ 96,381.07
Net Increase/(Decrease) in cash				\$ (12,132.16)

St. Paul Dog Training Club

	Nosework Trial – May 8–9 2021	Nosework Trial – May 14–16 2021
Trial Entry Fees	\$ 7,435.00	\$ 12,645.00
Judging Fees	\$ (450.00)	\$ (750.00)
NACSW Fee	\$ (554.64)	\$ (746.65)
Certifying Official	\$ (600.00)	\$ (850.00)
Facility Fee	\$ (2,175.00)	\$ (2,355.00)
Travel	\$ (703.41)	\$ (561.32)
Hospitality	\$ (291.58)	\$ (324.35)
Other	\$ (222.90)	\$ (499.53)
Net Profit/(Loss)	\$ 2,437.47	\$ 6,558.15

Obedience Trial Apr–May 2021

Trial Entry Fees	\$ 7,475.00
Judging Fees	\$ (200.00)
AKC Fee	\$ (1,126.50)
Trial Secretary	\$ (1,390.50)
Travel	\$ (250.00)
Ribbons	\$ (557.48)
Hospitality	\$ (544.22)
Other	\$ (1,585.00)
Net Profit/(Loss)	\$ 1,821.30