In attendance:	
John	
Dick	
Terry	
Beth	
Greg	
Kris	
Tom	
Bev	
Mike	
Camav	

Kristi P was out provided update ahead of time

Financials Update from Tom

Of Note: there are funds coming in from Nosework Trial and from the Obedience Trial and the upcoming agility trial. There is concern over the income v expenses.

Camay asked for more detail over the expenses and Tom provided an overview of the \$3500.00 CAM (Common area maint) fee for the assessment this year for the Nosework center.

Tom is also working on a rent mitigation plan for this year, and asking about some of the funds that are being invested in the building and the possibilities there from the REIT.

To offset the additional funds for the CAM anticipated for 2023 Tom and Beth disclosed that the Nosework team would need to generate more funds from the program to offset the 2023 year. There is a plan in the works, and Kristi shared this with Beth and Tom, so there is no concern over it.

The main building is not a concern, as the revenue anticipated from the Nosework program also will offset the expenses there also. Agility is doing great to contribute and as anticipated Obedience is a loss, which is understood. Program updates:

Obedience:

The program is in full swing, and there are two full beginner classes, and two full puppy classes, and wed am classes are doing well also.

There have been a number of leash and collar sales, and there will be another order in November.

There is also talk of a fundraiser planned for November, with a photographer (Joan Beck) with Terry as Santa. Plans in the works and volunteers needed. This would be to offset the cost of the dehumidifier .

Nosework:

Mats were installed and help from Michelle Patet and Terry Berg, and classes are being added.

Agility

Agility is full, and there are a number of students on wait lists. There was some issue with one payment, which has been cleared up by Camay and Tom.

Facilities update:

Dehumidifier update:

There is a need to replace a dehumidifier unit that was leaking, and when repair was requested it was found that the unit was unable to be repaired.

There will need to be a replacement and a similar unit will be \$8000.00 or an inline unit would be able to treat the whole space including the kitchen/puppy room and restrooms, there are questions that John is working on:

- 1. Will the unit still need help if we get the inline
- 2. Would they take away the old unit
- 3. How long is the quote we have now good for
- 4. Would a single unit still be under \$5000.00 and then how long until the existing unit needs to be also replaced and what does that look like (will price increase).

Lease ending date:

There is talk about how long will SPDTC stay at the current location and will the investment pay off in the long run.

Website Update:

Website was previewed by all, and is coming along nicely. Programs that are close to complete are Nosework and Agility. Obedience has some work to do, and Beth will meet with that program team as needed to get the details. Tom asked about signage as people still struggle to find the club, and the parking map, which has never been updated.

Beth is asking about the speed to ensure that we are as fast as possible, and both in Mobile and table or PC mode, or is our server slow .

Greg is working on reviewing the content for quality as it comes, and working with Beth on corrections. Photos are being worked on.

Next meeting 10/16/22 at 6pm