

Statement of Activities September 30, 2022

	MTD				YTD			
	Nosework	Agility	Obedience	Total	Nosework	Agility	Obedience	Total
Program Revenue:								
Class Fees	\$ 14,410.00	\$ 1,872.00	\$ 6,168.00	\$ 22,450.00	\$ 85,595.25	\$ 42,195.31	\$ 38,197.00	\$ 165,987.56
Trial Fees	35,385.00	-	-	35,385.00	103,145.00	33,630.00	10,357.77	147,132.77
Seminars	2,275.00	120.00	-	2,395.00	6,089.37	1,006.51	-	7,095.88
Other income	46.67	46.67	(454.54)	(361.20)	1,622.50	1,302.50	949.17	3,874.17
Total Revenue	\$ 52,116.67	\$ 2,038.67	\$ 5,713.46	\$ 59,868.80	\$ 196,452.12	\$ 78,134.32	\$ 49,503.94	\$ 324,090.38
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Program Expenses:								
Instructors	\$ 8,205.13	\$ 1,745.73	\$ 1,907.03	\$ 11,857.89	\$ 60,500.88	\$ 18,460.10	\$ 18,142.27	\$ 97,103.25
Trials	13,539.88	-	189.27	13,729.15	62,086.14	22,632.65	9,997.60	94,716.39
Total Program Expense	\$ 21,745.01	\$ 1,745.73	\$ 2,096.30	\$ 25,587.04	\$ 122,587.02	\$ 41,092.75	\$ 28,139.87	\$ 191,819.64
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Operating Expense:								
Rent	\$ 3,507.50	\$ 946.23	\$ 946.23	\$ 5,399.96	\$ 33,043.27	\$ 8,406.99	\$ 8,406.99	\$ 49,857.25
Payroll Taxes	235.66	413.38	372.22	1,021.26	1,202.87	4,225.31	3,114.08	8,542.26
Training Equipment	184.67	278.85	-	463.52	842.73	278.85	-	1,121.58
Utilities	-	734.22	734.21	1,468.43	-	6,052.39	6,052.40	12,104.79
Internet/Computer	81.67	81.67	81.67	245.01	1,424.45	1,424.44	1,424.44	4,273.33
PayPal	741.49	741.49	-	1,482.98	3,998.05	3,998.04	-	7,996.09
Insurance	-	-	-	-	1,254.77	1,254.77	1,254.77	3,764.31
Maintenance & Repairs	-	46.38	46.38	92.76	600.00	1,328.91	1,328.91	3,257.82
Janitorial	628.40	628.40	628.40	1,885.20	5,017.26	5,017.27	5,017.27	15,051.80
Other	147.28	147.28	147.28	441.84	2,231.99	2,231.99	2,231.99	6,695.97
Total Operating Expense	\$ 5,526.67	\$ 4,017.90	\$ 2,956.39	\$ 12,500.96	\$ 49,615.39	\$ 34,218.96	\$ 28,830.85	\$ 112,665.20
Change in net assets				-				
	<u>\$ 24,844.99</u>	<u>\$ (3,724.96)</u>	<u>\$ 660.77</u>	<u>\$ 21,780.80</u>	<u>\$ 24,249.71</u>	<u>\$ 2,822.61</u>	<u>\$ (7,466.78)</u>	<u>\$ 19,605.54</u>
 NW Trial - Sep 23-25								
Trial Fees	\$ 19,550.00							
Cost of Trial	<u>16,003.38</u>							
Net Income	\$ 3,546.62							

Cash Flow, Net September 30, 2022

