

**Statement of Activities
December 31, 2023**

	MTD				YTD			
	Nosework	Agility	Obedience	Total	Nosework	Agility	Obedience	Total
Program Revenue:								
Class Fees	\$ 11,875.00	\$ 5,945.00	\$ 5,295.00	\$ 23,115.00	\$ 150,165.00	\$ 70,986.50	\$ 69,029.07	\$ 290,180.57
Trial Fees	665.00	-	-	665.00	136,463.50	43,133.00	18,575.50	198,172.00
Seminars	-	-	-	-	2,220.00	1,552.19	-	3,772.19
Other income	<u>718.94</u>	<u>718.94</u>	<u>(420.36)</u>	<u>1,017.52</u>	<u>2,346.69</u>	<u>1,938.75</u>	<u>1,086.82</u>	<u>5,372.26</u>
Total Revenue	\$ 13,258.94	\$ 6,663.94	\$ 4,874.64	\$ 24,797.52	\$ 291,195.19	\$ 117,610.44	\$ 88,691.39	\$ 497,497.02
Program Expenses:								
Instructors	\$ 9,797.05	\$ 2,581.39	\$ 2,283.14	\$ 14,661.58	\$ 103,761.55	\$ 32,396.50	\$ 28,590.75	\$ 164,748.80
Trials	<u>2,854.58</u>	<u>848.33</u>	<u>796.14</u>	<u>4,499.05</u>	<u>90,153.42</u>	<u>34,917.45</u>	<u>14,673.63</u>	<u>139,744.50</u>
Total Program Expense	\$ 12,651.63	\$ 3,429.72	\$ 3,079.28	\$ 19,160.63	\$ 193,914.97	\$ 67,313.95	\$ 43,264.38	\$ 304,493.30
Operating Expense:								
Rent	\$ 2,317.50	\$ 974.32	\$ 974.31	\$ 4,266.13	\$ 27,472.50	\$ 11,579.47	\$ 11,579.42	\$ 50,631.39
Payroll Taxes	92.41	646.07	436.87	1,175.35	1,410.98	8,089.86	4,720.10	14,220.94
Utilities	1,360.00	618.75	618.76	2,597.51	18,004.88	8,174.22	8,174.19	34,353.29
Training Equipment	408.79	-	-	408.79	432.37	1,856.87	47.96	2,337.20
Internet/Computer	242.30	242.30	242.30	726.90	2,326.56	2,326.59	2,974.71	7,627.86
PayPal/CC Fees	723.81	208.03	161.92	1,093.75	11,908.89	2,278.70	1,384.08	15,571.67
Professional Fees	-	-	-	-	3,142.62	3,142.59	3,142.60	9,427.81
Insurance	-	-	-	-	1,483.87	1,483.87	1,483.89	4,451.63
Maintenance & Repairs	-	17.32	17.32	34.64	236.74	4,155.45	4,155.42	8,547.61
Janitorial	566.38	566.38	566.38	1,699.14	6,212.92	6,212.92	6,212.94	18,638.78
Other	<u>31.12</u>	<u>31.13</u>	<u>31.12</u>	<u>93.37</u>	<u>1,959.58</u>	<u>1,959.60</u>	<u>1,959.56</u>	<u>5,878.74</u>
Total Operating Expense	\$ 5,742.31	\$ 3,304.30	\$ 3,048.98	\$ 12,095.58	\$ 74,591.91	\$ 51,260.14	\$ 45,834.87	\$ 171,686.92
Change in net assets	<u>\$ (5,135.00)</u>	<u>\$ (70.08)</u>	<u>\$ (1,253.62)</u>	<u>\$ (6,458.69)</u>	<u>\$ 22,688.31</u>	<u>\$ (963.65)</u>	<u>\$ (407.86)</u>	<u>\$ 21,316.80</u>

ASSETS

Current Assets

Checking/Savings

10200 — PayPal Bank	\$ 3,029.05
10300 — Wells Fargo Platinum Savings	55,626.08
10400 — Holding Account	-
10100 — Wells Fargo Business Checking	23,544.29
10500 — Merchant Bank	1,742.69

Total Checking/Savings 83,942.11

Total Current Assets 83,942.11

TOTAL ASSETS \$ 83,942.11

Cash Flow, Net December 31, 2023

